

Prepare the Inside of Your House for Showing



Once you've minimized the clutter in your home, clearing out excess items and furniture, you'll be ready to concentrate on repairs, cleaning, and decoration. Your goal is to get each room looking its sharpest and freshest - the better your house looks, the greater your chances it will sell quickly and for top dollar. Concentrate on the following areas to get your home into selling shape.

Walls and Ceiling

Examine all ceilings and walls for water stains or dirt. These are easy to overlook in daily life, but buyers will notice them. Painting may be the best investment when prepping your home to sell. It's inexpensive and you can do it yourself. Choose colours that appeal to a wide range of buyers - off-white or other light neutrals work best, as they make rooms feel bigger and brighter.

Carpet and Flooring

If your carpet looks old, worn, or dated, consider replacing it with a neutral, modern option. Replacement carpet can be relatively affordable. For tile flooring, replace any visibly broken tiles. The goal isn't to renovate the entire home, but to avoid anything that gives a negative first impression.

Doors and Windows

Air out the house thoroughly. You may not notice smells that are obvious to guests. If you smoke indoors, stop during the selling period and move smoking outside. Use ozone sprays to neutralize odours without adding perfume smells. For homes with pets, clean litter boxes regularly and keep dogs outside when possible. Sprinkle carpets with freshener to help eliminate lingering odours.

Plumbing and Fixtures

All faucets should look shiny and clean. If cleaning isn't enough, replace old fixtures - it's a simple and inexpensive update. Ensure hot and cold taps turn easily and don't leak. If you find a leak, replacing a washer is a quick fix. Check the water pressure in each faucet and look for stains in sinks or tubs. These small issues, if addressed, will leave a stronger impression on buyers.